

CAROLINA SELECT

Window Cleaning Pricing Guide

Minimum residential service charge: \$149

Residential Services

Service	Starting Price
Exterior window cleaning	\$7 / window
Interior window cleaning	\$7 / window
Interior + exterior	\$12 / window
Screen cleaning	\$3 / screen
Detailed tracks	\$3 / window
Basic sill wipe	Included
Hard-water / mineral removal	\$10-\$20 / pane
Second-story windows	+\$3 / window
Difficult-access windows	+\$5-\$10 / window
French / divided panes	Custom quote
Skylights	\$10-\$20 each
Glass doors	\$10-\$15 each
Construction cleanup	Custom quote

Residential Packages

Select Exterior - Starting at \$149

Exterior glass, exterior frames wiped, and basic sill cleanup.

Select Complete - Starting at \$229

Interior + exterior glass, frames, and basic sills.

Select Premium - Starting at \$299

Interior + exterior glass, screens, frames, sills, and detailed tracks.

Example Residential Quote

25 windows, interior + exterior: 25 x \$12 = **\$300**

15 screens: 15 x \$3 = **\$45**

Suggested quote: \$345

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Commercial & Recurring Pricing

Commercial / Storefront

Service	Starting Guideline
Immediate-area recurring commercial visit	\$50 minimum
One-off commercial service call	\$149 minimum
Ground-level storefront glass	\$3-\$6 per pane / side
Larger commercial properties	Custom quote

Recurring Storefront Example

Frequency	Example Price / Visit
One-time cleaning	\$75
Monthly	\$65
Every 2 weeks	\$55

Larger Commercial Pricing

Use estimated labor time as a profitability check. A useful starting target is **\$85 in revenue per labor hour**, then add special equipment or unusual access costs.

Example: Two workers x 5 hours = 10 labor hours. 10 x \$85 = \$850. A reasonable quote could be approximately **\$850-\$950**, depending on access and difficulty.

Internal Pricing Rules

Target: approximately \$85 revenue per labor hour.

Use the per-window price to build the quote, then compare the total with the expected job time. If the quote produces too little revenue for the time required, adjust the price or scope.

Discount by reducing scope, not value. If a customer needs a lower price, offer exterior-only service or fewer add-ons rather than immediately discounting the same work.

These are starting guidelines. Review actual job time, travel, difficulty, supplies, and customer demand after the first 10-20 jobs and adjust pricing as needed.